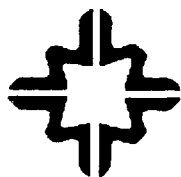


**THE  
SOUTHWESTERN NEW MEXICO  
AREA  
WAGE & FRINGE BENEFITS  
SURVEY REPORT**

**May, 2005**

**Compiled and Produced by**

**THE PATHFINDERS**



**Dallas, Texas**

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## INTRODUCTION

The Southwestern New Mexico Area Wage and Fringe Benefits Survey was sponsored by the Silver City - Grant County Economic Development Corporation (SIGRED). It was conducted by The Pathfinders, an economic development and corporate site-selection consultant firm. Information was gathered through a printed survey form and by telephone.

The wage data presented by job title in this report includes:

Low Entry Pay	Low Average Pay
Average Entry Pay	Mean Average Pay
High Entry Pay	High Average Pay
	Weighted Average Pay

Weighted average corrects the distortion which would occur in a simple average if one company has ten employees in a position at an average of \$10 per hour and another company has one employee in the same position at \$20 per hour. The simple average of those two would be \$15 per hour, but the weighted average would be \$10.91 per hour.

Fringe benefits reported include insurance, sick leave, holidays, vacations, and financial plans.

Please note that some of the companies responding to the survey did not answer all the questions on the form; therefore, the total number of responses for each question will not always equal the total number of participants.

Information from participating companies is held in confidence; however, general information regarding this survey can be obtained by contacting the offices of The Pathfinders via telephone (972-418-7588); fax (972-418-1588); or, e-mail ([info@thepathfindersus.com](mailto:info@thepathfindersus.com)).

### SURVEY SUMMARY

Thirty-five companies participated in the Southwestern New Mexico Area Wage and Fringe Benefits Survey, representing business sectors including government, health care and sales. Of the reporting companies, five are unionized. The reported total annual payroll for the participating companies was over \$41 million, although it should be noted that not all companies responded to the annual payroll question.

The total employment of the participating companies was approximately 2,900 workers. Companies of various sizes were represented in the survey with the bulk of participation coming from companies with 20 or less employees. The number of participating companies by number of employees is shown in the chart below. In the Southwestern New Mexico survey, three companies reported employment of 250 or more.

**Participating Companies by Total Employment**

